		TOP 100 PRIVATELY H	FID CO	MPANIES 2020	E VA	
1124	Rank 2020	Company Address	2019 Revenues 2018 Revenues	WIPANIES 2020	Employees	(ED BY 2019 REVENUE
	2019	Phone, Fax, Website Dairy Farmers of America 1405 N. 98th St., Kansas City, KS 66111	Percent Change \$15,800,000,000 \$13,600,000,000	Type of Business Milk prices dropped sharply in 2019, but \$433 million acquisition of Dean Foods assets this year will boost	Total 438 6,986	Top Executive Rick Smith President/CEO
	2 2	816.801.6455, Fax: 816.801.6590, www.dfamilk.com Associated Wholesale Grocers 5000 Kansas Ave., Kansas City, KS 66106	\$15,000,000,000 16.18% \$9,666,302,675 \$9,614,685,550	2020 top line for 14,000-member dairy cooperative. The nation's largest cooperative food whole-saler operates eight divisions serving 3,000 gro-	1,050 3,653	David Smith CEO
	3	913.288.1000, Fax: 913.288.1587, www.awginc.com University of Kansas Health System 3901 Rainbow Blvd., Kansas City, KS 66160	\$9,162,210,833 \$7,864,781,000	cery locations across more than half the U.S. The Kansas City region's largest hospital and statewide system with affiliate hospitals in	10,419 10,419	Bob Page, CEO Tammy Peterman,
	4 3	913.588.5000, www.kumc.edu Saint Luke's Health Sysyem 901 E. 104th St., Kansas City, MO 64131	16.50% \$7,944,000,000 \$6,874,551,596	Hays, Larned and Great Bend. Operates 18 area hospitals and campuses and several primary and specialty care practices, provid-	12,500 12,500	Kansas City President Melinda Estes President/CEO
	5 4	816.932.2000, Fax: 816. 932.3888, saintlukeshealthsystem.org Security Benefit 1 Security Benefit Place, Topeka, KS 66636	\$4,800,000,000 \$4,265,679,409	ing inpatient, outpatient and home care services. Topeka-based financial-services company specializes in retirement products.	1,400 2,000	Michael Kiley President/CEO
	6 5	785.438.3635, Fax: 785.368.1481, www.securitybenefit.com GEHA 310 E. Mulberry, Lee's Summit, MO 64086	\$4,426,908,724 \$4,088,402,156	The nation's second-largest national health plan covers more than 2 million federal	1,183 1,321	Darren Taylor President/CEO
	7	816.257.5500, Fax: 816.257.3333, www.geha.com JE Dunn Construction Co. 1001 LocuSt. St., Kansas City, MO 64106	\$4,256,369,254 \$3,577,477,106	employees, retirees and their families. Employee-owned construction company has 20 offices across the nation.	1,751 3,985	Gordon Lansford President/CEO
	8 8	816.474.8600, Fax: 816.460.2786, www.jedunn.com Burns & McDonnell 9400 Ward Parkway, Kansas City, M0 64114 913.333.9400, Fax: 816.333.3690, www.burnsmcd.com	18.98% \$4,167,181,876 \$3,512,000,000 18.66%	Employee-owned engineering, design, and construction firm is one of the region's fastest-hiring companies.	3,053 7,000	Ray Kowalik Chairman/CEO
	9	Hallmark Cards 2501 McGee Trfy., Kansas City, MO 64108 816.274.5111, Fax: 816.274.7555, www.hallmark.com	\$4,000,000,000 \$3,900,000,000 2.56%	The world's most-recognized name in personal expressions products, it's also a key cog in Kansas City's creative class.	2,670 27,000	Mike Perry CEO
	10 9	Black & Veatch 11401 Lamar Ave., Overland Park, KS 66211 913.458.2000, Fax: 913.458.3035, www.bv.com	\$3,700,000,000 \$3,500,000,000 5.71%	For more than 100 years, it's been a leading design firm in Kansas City, and now operating globally.	3,101 10,000	Steve Edwards CEO
	11 —	Research Medical Center 2316 E. Meyer Blvd., Kansas City, MO 64132 816.276.4000, Fax: 816.276.4387, researchmedicalcenter.com	\$3,180,654,884 \$3,000,000,000 6.02%	The anchor hospital for HCA Midwest Health in this market is a privately owned subsidiary of the public company HCA.	1,829 1,829	Ashley McClellan President/CEO
	12 10	Children's Mercy Kansas City 2401 Gillham Rd., Kansas City, MO 64108 816.234.3000, Fax: 816.346.1375, www.cmh.edu	\$3,055,316,131 \$2,929,459,543 4.30%	KC's top pediatric hospital, specializing in treatment and research of childhood illnesses and injuries.	7,353 7,353	Paul Kempinski CEO
	13 12	Kiewit Corp. 9401 Renner Blvd., Lenexa, KS 66219 913.928.7000, www.kiewit.com	\$2,998,841,000 \$2,589,067,000 15.83%	Headquartered in Omaha, NE, Kiewit offers engineering and construction services in a variety of markets. In 2018, Kiewit had revenues of \$9 billion.	1,300 23,000	Dave Flickinger President
	14 11	Blue Cross and Blue Shield of Kansas City 2301 Main St., Kansas City, MO 64108 816.395.2222, Fax: 816.802.4003, www.BlueKC.com	\$2,948,568,255 \$2,848,445,625 3.51%	The largest not-for-profit health insurer in Missouri is also the only not-for-profit commer- cial health insurer in the Kansas City market.	1,203 1,203	Erin Stucky President/CEO
	15 13	Hill's Pet Nutrition 400 S.W. 8th Ave. #101 , Topeka, KS 66603 800.445.5777, Fax: 785.368.5770, www.hillspet.com	\$2,512,000,000 \$2,372,220,000 5.89%	Private subsidiary of Colgate-Palmolive is a global leader in the pet-food industry.	900 2,600	Jesper Nordengaard President/CEO
	16 14 ——————————————————————————————————	AdventHealth Shawnee Mission 9100 W. 74th St., Shawnee Mission, KS 66204 913.676.2000, Fax: 913.789.5574, www.shawneemission.org	\$2,469,297,326 \$2,350,015,050 5.08% \$2,377,747,036	Full-service acute-care facility admitted more than 21,000 patients in 2014 and served many times that number in outpatients. Provides health insurance for nearly one	3,251 3,251 1,587.5	Sam Huenergardt President/CEO
	15	1133 S Topeka Blvd., Topeka, KS 66629 785.291.7000, Fax: 785.291.8465, www.bcbsks.com	\$2,272,958,565 4.61% \$2,290,491,007	in three Kansans in 103 of the state's 105 counties. Full-service acute-care hospital with 281	1,587.5	CEO Bret Kolman
		19600 East 39th St., Indenendence, MO 64057 816.609.7000, www.centerpointmedical.com	\$2,024,493,854 13.14% \$2,156,412,997	staffed beds, serving Independence and eastern Jackson County. Topeka's biggest medical-care provider	1,400	President/CEO Robert Kenagy
	16	1500 SW 10th Ave., Topeka, KS 66604 785.354.6000, Fax: 785.354.6926, www.stormontvail.org	\$2,123,099,319 1.57% \$1,843,502,858	serves much of northeast Kansas. A 270-bed full-service, acute-care hospital	5,100	CEO Matt Sogard
	21	10500 Quivira Road, Overland Park, KS 66215 913.541.5000, www.oprmc.com Lockton Companies	\$1,640,817,406 12.35% \$1,720,000,000	serving Johnson County in Kansas and the surrounding area. Once again, a growth year for the world's	1,803	President/CEO Peter Clune
	22	444 W. 47th St., Ste. 900, Kansas City, M0 64112 816.960.9000, Fax: 816.960.9099, www.lockton.com	\$1,576,410,000 9.11% \$1,611,849,000	largest privately held independent insurance brokerage. World's largest Pizza Hut franchisee is also a	5,600	John Weber, Pres./CEO,
	23	4200 W. 115th St., Leawood, KS 66211 913.327.5555, www.npcinternational.com Performance Contracting Group	\$1,600,000,000 0.74% \$1,600,073,647	prominent franchisee of KFC, with more than 1,600 unites combined. Specialty contractor in industrial, commercial, and no residential modules.	33,500 941	Wendy's; Carl Hautsch, President/CEO, Pizza Hut William Massey
	21 24 20	11145 Thompson Ave., Lenexa, KS 66219 913.888.8600, Fax: 913.905.0308, www.pcg.com Mosaic Life Care 5325 Faraon St., St. Joseph, Mo 64506	\$1,344,419,104 19.02% \$1,401,553,252 \$1,354,384,858	and non-residential markets. The health-care leader in northwest Missouri, serving a 21-county region.	3,588 3,577	Mark Laney CEO
	20 ————————————————————————————————————	5325 Faraon St., St. Joseph, Mo 64506 816.271.6000, Fax: 816.271.6590, www.mymosaic.com Triumph Foods 5302 Stockyards Expwy., St. Joseph, MO 64504	\$1,354,384,858 3.48% \$1,400,000,000 \$1,400,000,000	One of St. Joseph's largest employers, it distributes pork products worldwide, processes	2,800 2,800	Mark Campbell CEO
	26 22	816.396.2700, Fax: 816.396.2807, www.triumphfoods.com HNTB 715 Kirk Dr., Kansas City, MO 64105	0.00% \$1,355,503,736 \$1,248,931,000	over 5.5 million hogs a year. Engineering, architectural and planning firm has been operating in KC for more than	565 4,468	Thomas O'Grady CEO
	27	816.472.1201, Fax: 816.472.4060, www.hntb.com Menorah Medical Center 5721 W. 119th St., Overland Park, KS 66209	8.53% \$1,247,639,154 \$1,106,410,455	century. Acute-care hospital with 158 staffed beds serving central Johnson County in Kansas.	654 654	Phil Butell President/CEO
	28 23	913.498.6000, www.menorahmedicalcenter.com Olathe Medical Center 20333 W. 151St. St., Olathe, KS 66061	12.76% \$1,143,,521,663 \$1,022,020,000	Two hospitals and 34 family/specialty clinics serve 5-county area.	2,550 2,550	Stan Holm President/CEO
	29 25	913.791.4200, Fax: 913.791.4313, www.olathehealth.org Garney Construction 1333 N.W. Vivion Rd., Kansas City, MO 64118 816.741.4600. Fax: 816.741.4488. www.garney.com	\$1,108,910,032 \$920,403,915 20,48%	Holding company for firms in water/wastewater supply, treatment and storage, construction, development.	100 1,550	Mike Heitmann President
	30 27	816.741.4600, Fax: 816.741.4488, www.garney.com Custom Truck One Source 7701 Independence Ave, Kansas City, MO 64125 816.241.4888, Fax: 816.241.8826, www.customtruck.com	\$1,029,917,000 \$856,974,000 20.18%	tion, development. Specializes in heavy trucks and equipment, with inventory of new, used and rental vehicles.	200 1,650	Fred Ross President
	31 24	Truman Medical Centers 2301 Holmes St., Kansas City, MO 64108 816.404.3786, Fax: 816.404.3779, www.trumed.org	\$1,011,663,417 \$954,433,885 6.00%	Two-hospital system operates a compre- hensive behavioral health program and the Jackson County Health Department.	3,468 3,468	Charlie Shields President/CEO
	32 32	WireCo WorldGroup 2400 W. 75th St., Prairie Village, KS 66208 816.270.4701, Fax: 816.270.4707, wirecoworldgroup.com	\$910,340,000 \$730,000,000 24.70%	Global supplier of wire and synthetic rope for use in a wide range of industrial applications.	200 4,100	Keith White President/CEO
	33 30	KBP Foods 10950 Grandview Street, Ste. 300, Overland Park, KS 66210 913.356.6300, Fax: 913.469.1119, www.kbp-foods.com	\$870,708,000 \$780,000,000 11.63%	One of the largest YUM! Brands franchisees in North America, KBP operates nearly 800 restaurants across 25 states.	860 14,000	Michael Kulp President/CEO
	34 29	University of Kansas Health System - St. Francis 1700 S.W. 7th St., Topeka, KS 66606 785.295.8000, Fax: 785.295.5479, www.stfrancistopeka.org	\$860,693,386 \$814,346,000 5.69%	Soon to become part of the University of Kansas Health System.	1,150 1,150	Steven Anderson President
	35 26	Herzog Contracting 600 S. Riverside Rd., St. Joseph, MO 64502 816.233.9001, Fax: 816.233.9881, herzogcompanies.com	\$858,622,254 \$897,000,000 -4.28%	Heavy contractor specializing in rail system and highway construction.	DD 2,350	Brad Lager President/CEO
	36 31	Terracon Consultants, Inc. 10841 S. Ridgeview Rd, Olathe, KS 66061 913.599.6886, Fax: 913.599.0574, www.terracon.com	\$805,000,000 \$752,000,000 7.05%	Employee-owned engineering consulting firm pro- viding geotechnical, environmental, construction materials and facilities services.	315 1,011	Gayle Packer President/CEO
	37 33	MMC Corp. 10955 Lowell Ave., Ste. 350, Overland Park, KS 66211 913.469.0101, mmccontractors.com; mwbuilders.com	\$795,728,998 \$716,763,844 11.02%	Employee-owned commercial construction holding company with two operating brands: MW Builders and MMC Contractors.	350 1,750	Tim Chadwick CEO
	38 37	Midway Ford Truck Center 7601 N.E. 38th St., Kansas City, MO 64161 816.455.3000, Fax: 816.455.0578, www.midwaytrucks.com	\$772,504,414 \$601,346,758 28.46%	Employee Owned Ford, Western Star, Freightliner Truck Dealership providing new and used trucks, vehicle parts, service, and collision repairs.	247 276	Trey Meyer President
	39 36	Liberty Hospital 2525 Glenn Hendren Drive, Liberty, MO 64068 816.781.7200, Fax: 816.792.7117, www.libertyhospital.org	\$760,554,138 \$668,879,164 13.71%	Northland regional acute-care hospital and health-care provider system.	1,315 1,315	David Feess CEO
	40 34	St. Joseph Medical Center 1000 Carondelet Dr., Kansas City, MO 64114 816.942.4400, Fax: 816.943.2840, www.st.josephkc.com	\$720,478,456 \$730,000,000 -1.30%	A 310-bed acute care facility with 24-hour Emergency Department, Joint and Spine Institute, surgical and outpatient services.	723 723	Jodi Fincher President
	41 39 ————42	D.H. Pace 1901 East 119th St., Olathe, KS 66061 816.221.0543, Fax: 816.221.3495, www.dhpace.com Providence Medical Center	\$677,578,250 \$548,000,000 23.65% \$621,367,775	Manufactures and distributes commercial and industrial doors. This 400-bed acute-care hospital in western	750 2,980 827	Rex Newcomer President/CEO
	35	8929 Parallel Parkway, Kansas City, KS 66109 913.596.4000, Fax: 816.596.4324, www.providencekc.com	\$548,000,000 13.39% \$616,650,000	Wyandotte County offers a full range of healthcare services. Ford-Lincoln dealer sells new, used cars,	827	President Sam Mansker,
	38	1845 E. Santa Fe, Olathe, KS 66062 913.782.0881, Fax: 913.782.9057, www.olatheford.com MRIGlobal	\$592,742,700 4.03% \$600,000,000	offers service and collision repair. Conducts independent research and develop-	260	Marc McEver General Managers Thomas Sack
	40	425 Volker Blvd., Kansas City, M0 64112 816.753.7600, Fax: 816.753.8420, www.mriglobal.org McCownGordon Construction	\$521,000,000 15.16% \$590,000,000	ment on a wide range of products for industry and the federal government. Employee-owned company is one of the	370 389	CEO Ramin Cherafat
	46	422 Admiral Boulevard, Ste. 100, Kansas City, M0 64106 816.960.1111, Fax: 816.960.1180, www.mccowngordon.com Polsinelli, P.C.	\$482,000,000 22.41% \$580,437,000	region's biggest general contractors. Specialist in business law defense, regulation;	489 DD	President/CEO Chase Simmons
	41 47 —	900 W. 48th Pl., Ste. 900, Kansas City, MO 64112 816.753.1000, Fax: 816.753.1536, www.polsinelli.com Lee's Summit Medical Center 2100 S.E. Blue Pkwy, Lee's Summit, MO 64063	\$513,581,000 13.02% \$576,105,997 \$520,605,231	offices in 22 cities in the U.S. Acute-care hospital serving Lee's Summit and eastern Jackson County.	1,636 309 309	John McDonald President/CEO
	48 46	816.282.5000, www.leessummitmedicalcenter.com Cable-Dahmer Auto Group 555 W. 103rd St., Kansas City, MO 64114	10.66% \$564,587,480 \$433,204,090	The Kansas City market's leading Chevrolet dealership, tracing its roots to 1957,	580 580	Carlos Ledezma President
	49	816.491.8500, Fax: 816.491.8580, www.cabledahmer.com Belton Regional Medical Center 17065 S., US-71, Belton, MO 64012	30.33% \$509,856,737 \$470,497,665	and now with six stores in the metro area. Community hospital serving northern Cass County and surrounding area.	350 350	Todd Krass President/CEO
	50 43	816.348.1200, www.beltonregionalmedicalcenter.com Ascend Learning 11161 Overbrook Road, Leawood, KS 66211	\$500,000,000 \$499,000,000	Education technology company, specializing in health-care, fitness and other high-	438 1,369	Mandeep Johar CFO
	51 48	855.856.7705, www.ascendlearning.com St. Mary's Medical Center 201 N.W. R.D. Mize Road, Blue Springs, MO 64014	0.20% \$490,000,000 \$367,533,285	growth industries. Acute-care hospital serving Blue Springs and fast-growing areas of eastern Jackson	557 557	Drew Grossman President
	52 50	816.228.5900, Fax: 816.655.5408, www.st.maryskc.com Netsmart 4950 College Boulevard, Overland Park, KS 66211 913.327.7444, Fax: 816.571.1590, www.ntst.com	\$462,000,000 \$355,000,000 30.14%	County. Nation's largest technology partner serving more than 35,000 behavioral health, home health, hospice, senior living and social services organizations.	825 2,088	Mike Valentine CEO
	53 45	U.S. Engineering 3433 Roanoke Road, Kansas City, MO 64111 816.753.6969, Fax: 816.931.5773, www.usengineering.com	\$431,945,081 \$436,041,283 -0.94%	A fifth generation of the founding family now leads this mechanical contracting firm founded in 1893.	500 1,100	Tyler Nottberg CEO
	54 47	TVH 16355 S. Lone Elm Rd., Olathe, KS 66062 913.829.1000, Fax: 913.764.7278, www.tvh.com	\$390,700,000 \$385,000,000 1.48%	A leading provider of replacement parts and accessories for the material handling and industrial equipment industry, with more than 22 million parts.	575 1,070	Dominek Valcke CEO
	55 51	Husch Blackwell 4801 Main, Ste. 1000, Kansas City, MO 64112 816.983.8000, Fax: 816.983.8080, www.huschblackwell.com	\$380,303,000 \$353,510,000 7.58%	Industry-focused litigation and business law firm with offices in 13 U.S. cities and London.	DD 1,522	Jeff Simon KC Managing Partner
	56 54	Westlake Hardware 14000 Marshall Dr., Lenexa, KS 66215 913.888.0808, Fax: 913.888.2153, westlakehardware.com	\$371,729,449 \$329,700,000 12.75%	With 88 neighborhood stores in the Midwest, it is the largest Ace Hardware dealer.	675 3,250	Joe Jeffries CEO
	57 52	Shook, Hardy & Bacon 2525 Grand Blvd., Kansas City, MO 64108 816.474.6550, Fax: 816.421.5547, www.shb.com	\$353,517,000 \$348,100,000 1.56%	Premier legal defense firm, with offices in 7 U.S. cities, London, and Geneva.	DD 1,208	Madeleine McDonough Chairman
	58 53	Bothwell Regional Health Center 601 E. 14th St., Sedalia, MO 65301 660.826.8833, Fax: 660.826.7766, www.brhc.org	\$347,714,359 \$330,597,041 5.18%	A 140-bed hospital providing health care for Sedalia and west-central Missouri.	800 800	Rose McMullin Interim CEO
	59 56 ———	Wellsky 11711 W. 79th St., Lenexa, KS 66214 913.307.1000, Fax: 913.307.1111, www.wellsky.com	\$342,000,000 \$297,200,000 15.07%	Provider of an extensive range of health-care software and services.	150 1,400	Bill Miller CEO
	60 55	Soave Enterprises 9400 W. 65th Street, Merriam, KS 66203 816.943.7000, Fax: 913.677.1341, www.mb-kc.com	\$331,209,090 \$320,703,763 3.28%	Luxury auto sales group selling Mercedes-Benz, Jaguar, Porsche, Maserati, Land Rover, BMW, Volkswagen, Alfa Romeo	2,265 265	Antonio Soave CEO
48	61 60 ———62	P1 Group 13605 W. 96th Terr., Lenexa, KS 66215 913.529.5000, Fax: 913.529.5020, www.p1group.com City Wide Maintenance	\$305,000,000 \$244,000,000 25.00% \$298,538,812	Provides mechanical, electrical and plumbing contracting services. National franchisor of commercial building	274 1,383 358	Smitty Belcher CEO Jeff Oddo
	59	15447 W. 100th Terr., Lenexa, KS 66219 813.888.5700, Fax: 913.888.5151, www.gocitywide.com	\$250,457,080 19.20% \$281,859,680	maintenance services. Specialists in corporate travel management,	997	CEO Brent Blake
	64	5331 Johnson Dr., Mission, KS 66205 813.671.7700, Fax: 913.671.7718, www.acendas.com Wachter, Inc.	\$281,859,680 \$233,907,514 20.50% \$281,200,000	Specialists in corporate travel management, vacation/leisure travel and incentive programs. Nationwide leader in electrical construction	107	President Brian Sloan
	62	16001 W. 99th St., Lenexa, KS 66219 913.541.2500, Fax: 913.541.2529, www.wachter.com The Kincaid Group	\$241,000,000 16.68% \$272,000,000	and technology deployment serves small business and Fortune 500 companies. Diversified company with holdings in ready-mix	1,273 776	Chairman Ron Cox, CEO
	75 ———66	23889 W. 40th., Bonner Springs, KS 66012 913.422.1000, Fax: 913.788.0001, www.thekincaidgroup.com Stinson, LLP	\$183,000,000 48.63% \$269,073,000	concrete, auto sales, bus transportation and information technology. Full-service law firm specializing in business	1,500 304	Scott Kincaid, President Mark Hinderks
	57 	1201 Walnut St., Ste. 2900, Kansas City, M0 64106 913.451.8600, Fax: 913.334.6706, www.stinson.com Berkel & Co. Contractors 2649 S. 142nd, Ronner Springs, KS 66012	\$263,013,000 2.30% \$263,000,000	and financial-services practices. An 100-percent employee-owned contractor specializing in deep foundations and piling projects.	906 160 730	Kansas City Practice Manager Greg Righter President/CEO
	68	2649 S. 142nd, Bonner Springs, KS 66012 913.422.5125, Fax: 913. 667.8087, berkelandcompany.com Western Missouri Medical Center	\$273,200,000 -3.66% \$252,560,828 \$243,190,790	Acute-care hospital serving the greater	457	Susan Stiles CEO
	69 65	403 Burkarth Road, Warrensburg, MO 64093 660.747.2500, Fax: 660.747.8455, www.wmmconline.org Tension Corp. 819 E. 19th St., Kansas City, MO 64108	\$243,190,790 3.85% \$241,300,000 \$227,900,000	Warrensburg and Johnson County, MO area. Family-owned maker of specialty mailing envelopes in various applications.	243 997	William Berkley CEO
	70 68	816.471.3800, Fax: 816.283.1498, www.tension.com Multivac 11021 N. Pomona Ave., Kansas City, Mo. 64153	5.88% \$237,000,000 \$219,000,000	Maker of full line packaging equipment solutions for Food, Medical and CPG sectors.	230 363	Matt Malott North American CEO
	71 78	816.891.0555, Fax: 816.891.0622, www.us.multivac.com CrossFirst Bank 11440 Tomahawk Creek Parkway, Leawood, KS 66211	8.22% \$233,887,000 \$162,963,000	Founded in 2008, it has become the growth leader among banks in the region, reaching \$1	200 349	Mike Maddox President/CEO
	72 66	913.312.6800, Fax: 913.237.1214, www.crossfirstbank.com Cass Regional Medical Center 2800 Rock Haven Road, Harrrisonville, MO 64701	\$229,900,631 \$226,352,609	billion in assets in less than a decade. A 50-bed community hospital serving Cass County and surrounding region with acute-	391 391	Chris Lang CEO
	73 69	816.425.9900, www.cassregional.org Populous 4800 Main St., Ste. 300, Kansas City, MO 64111	1.57% \$225,100,000 \$208,000,000	Care and emergency medical services. Design services for sports architecture, conference, and exhibition centers around	324 626	Bruce Miller Managing Director
	74 74	816.221.1500, Fax: 816.221.1578, www.populous.com Peterson Manufacturing 4200 E. 135th St., Grandview, M0 64030 816 765 2000 Fax: 816 771 6693 www.pmlights.com	\$225,000,000 \$185,000,000 21,62%	the world. Encompasses eight companies specializing in vehicle lighting, harnesses and other parts and accessories.	693 693	Don Armacost Jr. CEO
	75 71	816.765.2000, Fax: 816.771.6693, www.pmlights.com Durvet, Inc. 100 S.E. Magellan Dr., Blue Springs, M0 64014 816.229.9101, Fax: 816.224.3080, www.durvet.com	\$21.62% \$215,571,561 \$194,183,285 11.01%	parts and accessories. Specializes in the production and distribution of animal-health products.	40 45	Todd Muenstermann President/CE0
	76 73	816.229.9101, Fax: 816.224.3080, www.durvet.com CommunityAmerica Credit Union 9777 Ridge Dr., Lenexa, KS 66219 800.892.7957, Fax: 913.905.7070, www.cacu.com	\$200,141,000 \$186,832,599 7.12%	Area's largest credit union was originally founded to serve TWA employees.	696 696	Lisa Ginter CEO
	77 72	TranSystems Corp. 2400 Pershing Road, Ste. 400, Kansas City, MO 64108 816.329.8700, Fax: 816.329.8703, www.transystems.com	\$199,029,469 \$191,606,000 3.87%	Offers consulting, engineering and design services in transportation sector.	115 741	Paul Malir President/C00
	78 —	Pivot International 11030 Strang Line Road, Lenexa, KS 66061 913.312.6900, www.pivotint.com,	\$194,927,972 \$83,098,198 134.58%	Design, engineering and manufacturing- services firm with global operations.	346 346	Mark Dohnalek President/CEO
	79 70	Dickinson Financial 1111 Main St., Ste. 302, Kansas City, MO 64105 816.472.5244, Fax: 816.472.5668, .academybankmw.com	\$193,160,000 \$185,125,000 4.34%	Bank holding company for Academy Bank, operating in five states, and Armed Forces Bank, serving active military and veterans nationwide.	546 1,056	Paul Holewinski CEO
	80 86	Henderson Engineers 8345 Lenexa Drive, Ste. 300, Lenexa, KS 66214 913.742.5000, Fax: 913.304.5400, www.hei-eng.com	\$192,000,000 \$142,000,000 35.21%	Offers core mechanical, electrical, and plumbing design, fire protection, architectural lighting, technology, commissioning, and sustainable services.	525 525	Rich Smith CEO
	81	SelectQuote Insurance Services 6800 W. 115th St., Overland Park, KS 66211 913.599.9225, www.selectquote.com	\$187,000,000 N/A	Offers on-line plan and price comparisons for the insurance industry.	DD	Tim Danker President/CEO
	82 87	Intouch Solutions 7045 College Blvd., Ste. 300, Overland Park, KS 66211 913.317.9700, Fax: 913.317.8110, www.intouchsol.com	\$184,000,000 \$140,000,000 31.43%	Digital marketing agency that has mastered the pharmaceutical space and emerged as one of the region's biggest entrepreneurial success stories.	982 982	Faruk Capan CEO
	83 92	Kansas City Orthopaedic Institute 3651 College Blvd., Overland Park, KS 66211 913.319.7633, Fax: 913.253.1760, www.kcoi.com	\$183,844,390 \$142,532,895 28.98%	Offers comprehensive range of orthopedic treatments, including diagnostic, surgical and rehabilitation services.	248 248	Brian Divelbiss President/CEO

dent 1882 1892

Year Founded

1998

1924

1906

1937

1924

1898

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1886

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315

202

352

137

301

50

120

345

500

482

 ${\sf DD}$

668

668

310

310

472

700

475

475

413

413

DD

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1,750

1,750

Jason Hooper President/CEO

Greg Klein

Joseph Abrutz Jr.

Brian Unruh

President/CEO

Michael Hoehn

President

Tray Vedock

Clint Dvorak

Jeff Cloud

President

Pat Whalen

James Lewis

Chase Bean

Mark Bluhm

Chairman

Darin Haug

Brian DeFrain

Darrel Box

CEO

CEO

CEO

CEO

CEO

Managing Partner

Managing Director,

Michael Norsworthy

North America

President/CEO

President/CEO

CEO

President

Dennis Welzenbach

A national leader in production of concrete

burial vaults and materials for the funeral-

Offers medical and behavioral health care,

social services and educational programs.

Employee-owned specialist in truck parts,

Serving Clinton, DeKalb counties with 31

cial banking services and mortgage lending. Designs, builds and installs conveyors, robotics

and automation serving automotive, airports,

Voice, audio-visual integration equipment

Offers global, transportation and distribution

Industrial products distributor specializing in bearings,

power transmission, conveyance engineering, safety/

Owns and operate the 54th Street Grill restau-

Founded as a full-service business law firm in Kansas

City, it now has 17 offices spanning states from Nevada

Holding company for seven banks operating

Provides specialty coatings in a wide range

Full range of legal services from the oldest

Non-profit community hospital is a 60-bed

acute-care facility serving Saline County

tion, trucking and shipping sector.

and emergency medical services.

Freight brokerage company in the transporta-

Community hospital serving Lafayette County

and surrounding region with acute-care

law firm west of the Mississippi River.

and Arizona to its base in Kansas and Missouri.

rant group, with 29 restaurants in Missouri,

general industrial and industrial services.

Kansas, Illinois and Texas.

in the Kansas City area.

of industrial applications.

region.

services in North America, Latin America,

and service for businesses.

Europe and Asia.

steel, manufacturing, energy and other industries.

Owned by the Tinsman family, the bank has custom-

ers in all 50 states and offers individual and commer-

remanufacturing, and service.

adult-pediatric and 5 ICU beds.

services industry.

\$178,971,540

\$161,616,094

\$177,000,000

\$160,000,000

\$166,400,000

\$172,410,863

\$169,142,778

\$169,753,000

\$95,157,000

\$162,917,533

\$160,122,208

\$154,500,000

\$152,000,000

\$152,015,000

\$169,681,000

\$145,000,000

\$156,661,829

\$131,407,639

\$125,668,842

\$130,796,000

\$111,684,978

\$129,084,000

\$123,226,000

\$129,578,100

\$127,335,000

\$124,312,000

\$126,948,939

\$130,385,810

\$125,263,425

\$126,399,420

\$124,068,630

\$113,156,191

-10.41%

-7.44%

4.57%

17.11%

4.75% \$128,574,373

-0.77%

2.43%

-2.64%

-0.90%

9.64%

78.39%

1.75%

1.64%

10.74%

10.63% \$175,500,000

5.47%

1.93%

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Wilbert Funeral Services

KVC Health Systems

Inland Truck Parts

913.345.2120, Fax: 816.345.9820, www.suhor.com

913.322.4900, Fax: 913.890.7468, www.kvc.org

4400 College Blvd., Ste. 145, Overland Park, Ks 66211

913.345.9664, Fax: 913.345.8745, www.inlandtruck.com

816.632.2101, Fax: 816.649.3311, www.cameronregional.org

21350 W. 153rd St., Olathe, KS 66061

Cameron Regional Medical Center

816.965.1400, www.nbkc.com

SKC Communication Products

Automatic Systems, Inc.

Noatum Logistics

IBT Industrial Solutions

9400 W. 55th St., Merriam, KS 66203

Kellan Restaurant Management

Security Bank of Kansas City

Tnemec Co.

Lathrop GPM

D&L Transport

1600 E. Evergreen, Cameron, MO 64429

10700 Nall Ave., Overland Park, KS 66211

9230 E. 47th St., Kansas City, MO 64133

8320 Hedge Lane Terr., Lenexa, KS 66227

816.356.0660, Fax: 816.356.5730, www.asi.com

913.422.4222, Fax: 913.454.4752, www.skccom.com

11501 Outlook, Ste. 500, Overland Park, KS 66211

913.677.3151, Fax: 913.677.3752, www.ibtinc.com

913.696.7100, Fax: 913.696.7501, www.noatumlogistics.com

5921 N.W. Barry Road, Suite 100, Kansas City, MO 64154

816.455.9008, Fax: 816.455.9024, www.54thstreetgrill.com

816.474.8100, Fax: 816.474.3216, www.spencerfane.com

913.281.3165, Fax: 913.381.2709, www.securitybankkc.com

1000 Walnut St., Ste. 1400, Kansas City, MO 64106

701 Minnesota Ave., Kansas City, KS 66201

6800 Corporate Dr., Kansas City, MO 64120

2345 Grand Blvd., Kansas City, MO 64108

2305 S. Highway 65, Marshall, MO 65340 660.886.7431, www.fitzgibbon.org

John Fitzgibbon Memorial Hospital

Lafayette Regional Health Center

1500 State St, Lexington, MO 64067

816.483.3400, Fax: 816.483.2951, www.tnemec.com

816.292.2000, Fax: 816.292.2001, www.lathropgage.com

8101 College Blvd., #110, Overland Park, KS 66210

913.402.4514, Fax: 913.451.3829, www.dltransport.com

660.259.2203, www.lay ay etter egional health center.com

10965 Granada Lane, Ste. 300, Overland Park, KS 66211